

CURRICULUM VITAE

MARK J. LANDAU

CONTACT INFORMATION

Address:

Department of Psychology
University of Kansas
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Lawrence, Kansas 66045-7556

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EDUCATION

- Ph.D. Psychology, University of Arizona (2007)
Major Area: Social Psychology; Minor Area: Cognitive Science
- M.A. Experimental Psychology, University of Colorado (2002)
- B.A. Psychology, Skidmore College (1999)

EMPLOYMENT HISTORY

Assistant Professor, University of Kansas (2007-present)
Research Associate, University of Arizona (2003-2007); University of Colorado (2001-2002)

RESEARCH

AWARDS AND HONORS

- Winner, 2011 Sage Young Scholars Award: \$5000 (Fall 2011)*
- Winner, KU Psychology Dept. Teaching Development Award, University of Kansas: \$500 (Fall 2011)*
- Winner, 2011 SPSP Theoretical Innovation Prize: \$750 (Fall 2011)*
- Member, Fall Faculty Colloquium, Hall Center for the Humanities, University of Kansas: \$1000 (Fall 2011)*
- KU Psychology Dept. Grantsmanship Research Bonus: \$250 (Spring 2011)*
- A New Science of Virtues Grant Competition finalist (40 out of ~700), University of Chicago's Arete Institute.*
- New Faculty General Research Fund Award ("Exploring the Cognitive Underpinnings of the Self-Concept"), University of Kansas: \$8,000 (March, 2009)*
- Dissertation Award finalist, Society for Experimental Social Psychology (2008)*
- Student Publication Award, Society for Personality and Social Psychology: \$750 (2004)*
- Top Paper Award, National Communication Association (2004)*
- Outstanding Graduate Student Award, Psychological Society of the Pikes Peak Region (2001)*
- University Fellowship, University of Colorado (2001)*
- Member of Skidmore College's Periclean Honor's Society (1999)*

PUBLICATIONS

JOURNAL ARTICLES

Sullivan, D., Landau, M. J., Branscombe, N. R., & Rothschild, Z. K. (in press). Self-harm focus leads to greater collective guilt: The case of the U.S.-Iraq conflict. *Political Psychology*.

Reysen, S., Landau, M. J., Branscombe, N. (in press). Copycatting as a threat to public identity. *Basic and Applied Social Psychology*.

Sullivan, D., Landau, M. J., Branscombe, N. R., & Rothschild, Z. K. (in press). Competitive victimhood as a response to accusations of ingroup harmdoing. *Journal of Personality and Social Psychology*.

Rothschild, Z. K., Landau, M. J., Sullivan, D. (in press). A dual-motive model of scapegoating: Displacing blame to reduce guilt or increase control. *Journal of Personality and Social Psychology*.

Burke, B. L., Kosloff, S., & Landau, M. J. (in press). Death goes to the polls: A meta-analysis of mortality salience effects on political attitudes. *Political Psychology*.

Gillath, O., Landau, M. J., & Goldenberg, J. (in press). Effects of a low survivability cues and participant sex on physiological and behavioral responses to sexual stimuli. *Journal of Experimental Social Psychology*.

Shepherd, S., Kay, A. C., & Landau, M. J. (2011). Evidence for the specificity of control motivations in worldview defense: Distinguishing compensatory control from uncertainty management and terror management processes. *Journal of Experimental Social Psychology*, 47, 949-958.

Rothschild, Z.K., Landau, M. J., & Sullivan, D. (2011). By the numbers: Structure-seeking individuals prefer quantitative over qualitative representations of personal value to compensate for the threat of unclear performance contingencies. *Personality and Social Psychology Bulletin*, 37, 1508-1521.

Keefer, L., Landau, M. J., Rothschild, Z., & Sullivan, D. (2011). Exploring metaphor's epistemic function: Uncertainty moderates metaphor-consistent priming effects on social perceptions. *Journal of Experimental Social Psychology*, 47, 657-660.

Landau, M. J., Keefer, L., & Meier, B. (2011). Wringing the perceptual rags: Reply to Ijzerman and Koole (2011). *Psychological Bulletin*, 137, 362-365.

Ismail, I., Martens, A., Landau, M. J., Greenberg, K., & Weise, D. R. (in press). Exploring the effects of the naturalistic fallacy: Evidence that genetic explanations increase the acceptability of killing and male promiscuity. *Journal of Applied Social Psychology*.

Landau, M. J., Kosloff, S., & Schmeicheal, B. (2011). Imbuing everyday actions with meaning in response to existential threat. *Self and Identity*, *10*, 64-76.

Landau, M. J., Vess, M., Arndt, J., Rothschild, Z., Sullivan, D., & Atchley, R. A. (2011). Embodied metaphor and the “true” self: Priming entity expansion and protection influences intrinsic self-expressions in self-perceptions and interpersonal behavior. *Journal of Experimental Social Psychology*, *47*, 79-87.

Landau, M. J., Meier, B., & Keefer, L. (2010). A metaphor-enriched social cognition. *Psychological Bulletin*, *136*, 1045-1067.

Landau, M. J., Sullivan, D., & Solomon, S. (2010). On graves and graven images: A terror management analysis of the psychological functions of art. *European Review of Social Psychology*, *21*, 114-154

Landau, M. J., Sullivan, D., & King, L. (2010). Terror management and personality: Variations in the psychological defense against the awareness of mortality. *Social and Personality Psychology Compass*, *10*, 906-917.

Sullivan, D., Landau, M. J., & Rothschild, Z. (2010). An existential function of enemyship: Evidence that people attribute influence to personal and political enemies to compensate for threats to control. *Journal of Personality and Social Psychology*, *98*, 434-449.

Sullivan, D., Greenberg, J., & Landau, M. J. (2010). Toward a new understanding of two films from the dark side: Utilizing terror management theory to analyze *Rosemary's Baby* and *Straw Dogs*. *Popular Film and Television*, *37*, 189-198.

Landau, M. J., Sullivan, D., & Greenberg, J. (2009). Evidence that self-relevant motivations and metaphoric framing interact to influence political and social issues. *Psychological Science*, *20*, 1421-1427.

Greenberg, J., Kosloff, S., Solomon, S., Cohen, F., & Landau, M.J. (2009). Toward understanding the fame game: The effect of mortality salience on the appeal of fame. *Self and Identity*, *9*, 1-18.

Vess, M., Routledge, C., Landau, M. J., & Arndt, J. (2009). The dynamics of death and meaning: The effects of death-relevant cognitions and personal need for structure on perceptions of meaning in life. *Journal of Personality and Social Psychology*, *97*, 728-744.

Landau, M. J., Greenberg, J., Sullivan, D., Routledge, C., & Arndt, J. (2009). The protective identity: Evidence that mortality salience heightens the clarity and coherence of the self-concept. *Journal of Experimental Social Psychology*, *45*, 796-807.

Landau, M. J., Greenberg, J., & Rothschild, Z. K. (2009). Motivated cultural worldview adherence and culturally loaded test performance. *Personality and Social Psychology Bulletin*, *35*, 442-453.

Landau, M.J., Greenberg, J., & Sullivan, D. (2009). Defending a coherent autobiography: When past events appear incoherent, mortality salience prompts compensatory bolstering of the past's significance and the future's orderliness. *Personality and Social Psychology Bulletin*, *35*, 1012-1020.

Landau, M. J., Greenberg, J., & Sullivan, D. (2009). Managing terror when self-worth and worldviews collide: Evidence that mortality salience increases reluctance to self-enhance beyond authorities. *Journal of Experimental Social Psychology*, *45*, 68-79.

Schimmel, J., Landau, M., & Hayes, J. (2008). Self-esteem: A human solution to the problem of death. *Social and Personality Psychology Compass*, *2*, 1-17.

Landau, M. J., Solomon, S., Pyszczynski, T., & Greenberg, J. (2007). On the compatibility of terror management theory and perspectives on human evolution. *Evolutionary Psychology*, *5*, 476-519.

Martens, A., Kosloff, S., Greenberg, J., Landau, M.J., & Schmader, T. (2007). Killing begets killing: Evidence from a bug-killing paradigm that initial killing of similar targets escalates subsequent killing. *Personality and Social Psychology Bulletin*, *33*, 1251-1264.

Landau, M. J., & Greenberg, J. (2006). Play it safe or go for the gold? A terror management perspective on self-enhancement and protection motives in risky decision making. *Personality and Social Psychology Bulletin*, *32*, 1633-1645.

Goldenberg, J. L., Hart, J., Pyszczynski, T., Warnica, G. W., Landau, M. J., & Thomas, L. (2006). Ambivalence towards the body: Death, neuroticism, and the flight from physical sensation. *Personality and Social Psychology Bulletin*, *32*, 1264-1277.

Landau, M. J., Greenberg, J., Solomon, S., Pyszczynski, T. & Martens, A. (2006). Windows into nothingness: Terror management, meaninglessness, and negative reactions to modern art. *Journal of Personality and Social Psychology*, *90*, 879-892.

Landau, M. J., Goldenberg, J., Greenberg, J., Gillath, O., Solomon, S., Cox, C., Martens, A., & Pyszczynski, T. (2006). The siren's call: Terror management and the threat of men's sexual attraction to women. *Journal of Personality and Social Psychology*, *90*, 129-146.

Miller, C.H., & Landau, M. J. (2005). Communication and terrorism: A terror management theory perspective. *Communication Research Reports*, *22*, 79-88.

Pinel, E. C., Long, A. E, Landau, M. J., Alexander, K., & Pyszczynski, T. (2006). Seeing I to I: A pathway to interpersonal connectedness. *Journal of Personality and Social Psychology*, *90*, 243-257.

Martens, A., Greenberg, J., Schimel, J., & Landau, M. J. (2004). Ageism and death: Effects of mortality salience and perceived similarity to elders on reactions to elderly people. *Personality and Social Psychology Bulletin*, *30*, 1524-1536.

Landau, M. J., Solomon, S., Greenberg, J., Cohen, F., Pyszczynski, T., Arndt, J., Miller, C. H., Ogilvie, D. M., & Cook, A. (2004). Deliver us from evil: The effects of mortality salience and reminders of 9/11 on support for President George W. Bush. *Personality and Social Psychology Bulletin*, *30*, 1136-1150.

Landau, M. J., Johns, M., Greenberg, J., Pyszczynski, T., Martens, A., Goldenberg, J. L., & Solomon, S. (2004). A function of form: Terror management and structuring the social world. *Journal of Personality and Social Psychology*, *87*, 190-210.

Figueredo, A. J., Landau, M. J., & Sefcek, J. A. (2004). Apes and angels: Adaptationism versus Panglossianism: Comment. *Behavioral and Brain Sciences*, *27*, 334-335.

Landau, M. J., Greenberg, J., & Solomon, S. (2004). The motivational underpinnings of religion: Comment. *Behavioral and Brain Sciences*, *27*, 743-744.

Goldenberg, J. L., Landau, M. J., Pyszczynski, T., Cox, C. R., Greenberg, J., Solomon, S., & Dunnam, H. (2003). Gender-typical responses to sexual and emotional infidelity as a function of mortality salience induced self-esteem striving. *Personality and Social Psychology Bulletin*, *29*, 1585-1595.

BOOKS

Greenberg, J., Schmader, T., Arndt, J., & Landau, M. J. (in prep.). *The cultural animal: An introduction to social psychology*. Textbook to be published under Worth Publishing.

Landau, M. J., Robinson, M., & Meier, B. (in prep.). *Metaphorical thought in social life*. Edited volume to be published under APA press.

BOOK CHAPTERS

Greenberg, J., Landau, M. J., & Arndt, J. (in press). Mortal cognition: Viewing self and others from the precipice. Invited chapter to appear in D. Carlston (Ed.), *The Oxford handbook of social cognition*. New York: Oxford University Press.

Landau, M. J., Sullivan, D., Rothschild, Z. K., & Keefer, L. (in press). Deriving solace from a nemesis: Having scapegoats and enemies buffers the threat of meaninglessness. In M. Mikulincer & P. Shaver (Eds.), *Herzliya series on personality and social psychology, Vol 4: The social psychology of meaning, mortality, and choice*. New York: APA books.

Arndt, J., Landau, M. J., Vail, K., Vess, M. (in press). An edifice for enduring personal value: A terror management perspective on the human quest for multi-level meaning. Invited chapter to appear in K. Markman, T. Proulx, & M. Lindberg (Eds.), *The Psychology of meaning*. New York: APA books.

Landau, M. J., Rothschild, Z., & Sullivan, D. (2012). The extremism of everyday life: Fetishism as a defense against existential uncertainty. In M. Hogg & D. Blaylock (Eds.), *Extremism and the psychology of uncertainty* (pp. 131-146). Boston: Wiley-Blackwell.

Soenke, M., Landau, M. J., & Greenberg, J. (2013). Sacred armor: Religion's role as a buffer against the anxieties of life and the fear of death. In K. Pargament (Ed.-in-Chief), J. Exline & J. Jones (Assoc. Eds.), *APA handbooks in psychology: APA handbook of psychology, religion, and spirituality: Vol 1*. (pp. xxx-xxx). Washington, DC: American Psychological Association.

Greenberg, J., Landau, M. J., Solomon, S., & Pyszczynski, T. (in press). What is the primary psychological function of religion? In D. Wurff (Ed.), *Handbook of the Psychology of Religion*. London: Oxford University Press.

Landau, M. J., & Greenberg, J., & Kosloff, S. (2010). Coping with life's one certainty: A terror management perspective on the existentially uncertain self. In R. M. Arkin, K. C. Oleson, & P. J. Carroll (Eds.), *Handbook of the uncertain self* (pp. 195-215). Lawrence Erlbaum Associates.

Kosloff, S., Landau, M. J., Weise, D., Sullivan, D., & Greenberg, J. (2009). Eight years in the wake of 9/11: A terror management analysis of the psychological repercussions of the 9/11 attacks. In M. Morgan (Ed.), *The impact of 9/11 on psychology and education: The day that changed everything?* (pp. 7-22). Greenwood: Praeger International Security Press.

Greenberg, J., & Landau, M. J., Kosloff, S., & Sheldon, S. (2009). How our dreams of death transcendence breed prejudice, stereotyping, and conflict: Terror management theory. In T. Nelson (Ed.), *Handbook of prejudice, stereotyping, and discrimination*. (pp. 309-332). New York: Taylor & Francis.

Landau, M. J., & Greenberg, J., & Solomon, S. (2008). The Never-Ending Story: A terror management perspective on the psychological function of self-continuity. In F. Sani (Ed.), *Self-continuity: Individual & Collective perspectives* (pp. 87-100). New York: Taylor & Francis Group.

Miller, C., & Landau, M. J. (2008). Communication and the causes and costs of terrorism: A terror management theory perspective. In D. O'Hair, R. Heath, K. Ayotte, & G. Ledlow (Eds.), *Terrorism: Communication and rhetorical perspectives* (pp. 93-130). NJ: Hampton Press.

Kosloff, D., Landau, M. J., Sullivan, D., & Greenberg, J. (2008). A terror management perspective on the quiet and loud egos: Implications of ego volume control for personal and social well-being. In H. Wayment & J. Bauer (Eds.), *Transcending self-interest: Psychological explorations of the quiet ego* (pp. 33 – 42). American Psychological Association.

Landau, M. J. (2007). Theory of mind. In R. F. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage.

Pinel, E. C., Long, A. E., Landau, M. J., & Pyszczynski, T. (2004). I-sharing, the problem of existential isolation, and their implications for interpersonal and intergroup phenomena. In J. Greenberg, S. Koole, & T. Pyszczynski (Eds.), *Handbook of experimental existential psychology* (pp. 352-368). New York: Guilford Press.

MANUSCRIPTS INVITED FOR RESUBMISSION

Landau, M. J., & Sullivan, D. (invited chapter under review). Terror management motivation at the core of personality. Chapter to be published in L. Cooper & R. Larsen (Eds.), *APA Handbook of Personality and Social Psychology: Volume 3. Personality Processes and Individual Differences*.

Kay, A., Sullivan, D., & Landau, M. J. (invited chapter in prep). Psychological origins, functions, and consequences of motives for control and agency. Chapter to be published in E. Borgida & J. Bargh (Eds.), *APA Handbook of Personality and Social Psychology: Volume 1. Attitudes and Social Cognition*.

Keefer, L., Landau, M. J., Rothschild, Z., & Sullivan, D. (invited revision under review). Attachment to objects as compensation for close others' perceived unavailability. *Journal of Experimental Social Psychology*.

Sullivan, D., Landau, M. J., & Kay, A. (revise and resubmit). Collectivism and the meaning of suffering. *Journal of Personality and Social Psychology*.

PRESENTATIONS

Landau, M. J. (2011). More than words: Metaphorical thought in social life. Invited talk at Duke University's Fuqua School of Business.

Landau, M. J. (2011). More than words: Metaphorical thought in social life. Invited talk at Stanford University's Graduate School of Business.

Landau, M. J. (2011). More than words: Metaphorical thought in social life. Invited talk at the University of Michigan's Research Center for Group Dynamics.

Landau, M. J. (2011). Exploring nostalgia's growth function: Evidence that nostalgia increases the past self's perceived authenticity. Poster accepted for the upcoming conference for the Society of Personality and Social Psychology, San Diego, CA.

Landau, M. J. (2011). Research on embodied metaphor: Challenges and opportunities. Talk presented at the conference for the Society of Experimental Social Psychology, Washington, DC.

Landau, M. J. (2011). The embodiment of social thought and attitudes: Empirical advances and conceptual refinements. Invited chaired symposium at the conference for the Society of Experimental Social Psychology, Washington, DC.

Landau, M. J. (2011). Fatal attraction: Fear of death and political preferences. Talk presented at an Invited Symposium at the 83rd annual meeting of the Midwestern Psychological Association, Chicago, IL.

Landau, M. J. (2011). Exploring the role of existential motivation in attitudes toward political rivals. Talk presented at an Invited Symposium at the 83rd annual meeting of the Midwestern Psychological Association, Chicago, IL.

Landau, M. J. (2011). Understanding metaphor's role in writing and thinking. Invited guest lecture at the University of Kansas, English 203: Metaphor in thought, action, and composition (instructor: Erin Williams).

Burke, B. L., Kosloff, S., & Landau, M. J. (2011). Death and politics: How terror management affects voting and political attitudes. Oral presentation given at Rocky Mountain Psychological Association Convention. Salt Lake City, UT (April 14-17).

Landau, M. J. (2011). Research on embodied metaphor: Challenges and opportunities. Talk presented at the Embodiment Preconference of the 12th annual meeting of the Society for Personality and Social Psychology (San Antonio, TX).

Landau, M. J. (2010). Keep your enemies close: Having political enemies helps sustain perceived personal control. Talk presented at the annual meeting of the Society for Experimental Social Psychology, Minneapolis, October.

Landau, M. J. (2010, November). Conceptual metaphors in everyday thought. Talk presented to the KU English Department's honors undergraduate seminar (Eng 498), instructor Jim Hartman.

Landau, M. J. (2010, September). The terror management functions of creativity. Talk presented to the KU English Department's graduate seminar (Eng 904), instructor Amy Devitt.

Rothschild, Z. K., Landau, M. J., & Sullivan, D. (2010, April). Exploring a dual defensive model of scapegoating. Presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Sullivan, D., Landau, M.J., & Rothschild, Z.K. (2010, January). An existential function of enemyship: Evidence that people attribute influence to personal and political enemies to compensate for threats to control. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Las Vegas.

Sullivan, D., Landau, M.J., Branscombe, N.R., Rothschild, Z.K., & Cronin, T.J. (2010, April). Victim and executioner: Self-harm focus leads to greater collective guilt. Talk presented at the Annual Meeting of the Midwestern Psychological Association, Chicago.

Landau, M. J. (2010). Improving graduate student seminars when students possess different background knowledge. Poster presented at the Fourth Annual Greater Kansas City Symposium on Teaching and Learning, May.

Landau, M. J. (2010). The solace of a nemesis: Evidence that people attribute influence to enemies to compensate for existential threats. Talk presented at the Psi Chi meeting (KU Chapter), April.

Landau, M. J. (2010). Metaphor and the psychological foundation of virtue. Talk presented at the conference for the Arete Initiative's "New Science of Virtue" project. University of Chicago.

Rothschild, Z., & Landau, M. J. (2010). I am a person of value, $p < .05$: Epistemic ambiguity and the quantification of self-esteem. Talk presented at the Annual Meeting of the Society for Personality and Social Psychology, Las Vegas.

Landau, M. J. et al. (2009). Semantically instantiated conceptual metaphors shape representations of the intrinsic self-concept. Poster presented at the Annual Meeting of the Psychonomic Society, Boston, MA.

Landau, M. J., Sullivan, D., & Rothschild, Z. (2009). The existential function of enemyship: Evidence that people attribute influence to personal and political enemies to compensate for threats to control. Invited talk at the Conference on Uncertainty and Extremism, sponsored by the Society for the Psychological Study of Social Issues, hosted by Claremont Graduate University, Los Angeles.

Landau, M. J. (2009). Metaphors of expansion in the representation of the intrinsic self-concept. Talk presented at the Social Psychology Program Meeting, University of Kansas.

Landau, M. J. (2009). Evidence that self-relevant motive and metaphoric framing interact to influence social attitudes. Talk presented at the annual meeting for the Association for Psychological Science, San Francisco, CA.

Landau, M. J. (2009). Exploring the psychological dimensions of The Borderland. Invited address at the Kansas City Repertory Theater's Scholar's Forum. Kansas City, MO.

Landau, M. J., (2009). Seeking solace in a nemesis: The existential function of having personal and political enemies. Talk presented at the Social Psychology around the Midwest Conference, Fayetteville, AK.

Vess, M., Arndt, J., Landau, M. J., Greenberg, J. (2009). Conceptual metaphor and the self: Evidence that metaphors shape the representation of the intrinsic self. Poster presented at the conference of the Society for Personality and Social Psychology. Tampa, FL.

Reysen, S., Landau, M. J., Branscombe, N. R. (2009). Identity theft: When similarity breeds contempt. Poster presented at the conference of the Society for Personality and Social Psychology. Tampa, FL.

Landau, M. J., & Kay, A. C. (2008). Religiosity: Motivational roots and sociopolitical impact. Chaired symposium at the Society for Experimental Social Psychology conference, Sacramento, CA.

Landau, M. J. (2008). The self in time and the problem of death. Talk presented as part of the Time/Frame exhibition sponsored by the Spencer museum of art and the Hall Center for the Humanities, University of Kansas.

Landau, M. J. (2008). Psychological dimensions of “49up”. Talk presented as part of the Time/Frame exhibition sponsored by the Spencer museum of art and the Hall Center for the Humanities, University of Kansas.

Landau, M. J. (2008). Things can't fall apart: Existential uncertainty and terror management. Talk presented at the conference for the American Psychological Association, Boston, MA.

Landau, M. J. (2008). Terror management theory and the conflict between preserving meaning and striving for self-esteem. Invited presentation at the conference for the International Network on Personal Meaning. Toronto, ON, Canada.

Landau, M. J. (2008). Terror management theory symposium. Co-coordinator of symposium at the conference for the International Network on Personal Meaning. Toronto, ON, Canada.

Landau, M. J. (2008). A terror management perspective on meaningful conceptions of action. Talk presented at the conference of the Midwestern Psychological Association, Chicago, IL.

Landau, M. J. (2008). The Neverending story: Denying death through meaningful conceptions of the self in time. Talk presented at the Society for Personality and Social Psychology conference, Albuquerque, NM.

Landau, M. J. (2008). The self in time: exploring the cognitive, emotional, and motivational dimensions of temporally extended self-conceptions. Chaired Symposium at the Society for Personality and Social Psychology conference, Albuquerque, NM.

Landau, M. J. (2007). Managing terror when worldviews and self-esteem collide. Talk presented at the Society for Experimental Social Psychology conference, Chicago, IL.

Landau, M. J. (2007). Why do people care what they are doing? Terror management theory and action identification. Talk presented to the Psi Chi association of the University of Kansas.

Landau, M. J. (2007). The poetics of intergroup bias: Conceptual metaphor links individual threat and intergroup bias. Invited address at the 2007 Workshop on Individual Threat and Intergroup Behavior, Jena, Germany.

Landau, M. J., & Greenberg, J. (2007). A terror management perspective on art's psychological function. Invited address at the American Psychological Association conference, San Francisco, CA.

Landau, M. J., & Goldenberg, J. L. (2007). Existential embodied cognition: The body as a reminder of mortality and a vehicle for death-transcending meaning. Talk presented at the Society for Personality and Social Psychology conference, Memphis, TN.

Greenberg, J., & Landau, M. J. (2006). The eternal story: Striving for self-worth and self-continuity in response to the awareness of death. Talk presented at the Society for Experimental Social Psychology conference, Philadelphia, PA.

Landau, M. J. (2006). A thousand points of light, all shining on me: Terror management and support for charismatic leaders. Talk presented at the Attitudes Pre-conference during the Society for Personality and Social Psychology conference, Palm Springs, CA.

Landau, M. J., & Greenberg, J., Solomon, S., & Pyszczynski, T. (2006). The denial of meaninglessness as the denial of death. Talk presented at the Society for Personality and Social Psychology conference, Palm Springs, CA.

Martens, A., Greenberg, J., Kosloff, S., Landau, M., & Schmader, T. (2006). Killing begets killing. Poster presented at the Society for Personality and Social Psychology conference, Palm Springs, CA.

Landau, M. J., Greenberg, J., & Martens, A. (2005). Terror management, action identification, and the perception of meaning. Poster presented at the Society for Personality and Social Psychology conference, New Orleans, LA.

Miller C.H., & Landau, M. J. (2004). Communication and the nature of terrorism: A terror management theory perspective. Talk presented at the National Communication Association conference, Chicago, IL.

Goldenberg, J., & Landau, M. J. (2001). Gender-typical responses to sexual and emotional infidelity as a function of mortality salience induced self-esteem striving. Poster presented at the American Psychological Association conference, San Francisco, CA.

TEACHING

The University of Kansas

Psyc 360: *Social psychology* (Spring 2010)

Psyc 775: *Advanced social psychology II* (Spring 2009, Spring 2010, Spring 2011)

Psyc 622: *Experimental psychology: Social behavior* (Fall 2008, Fall 2009, Fall 2011)

Psyc 993: *Language and social behavior* (Spring 2008)

Psyc 690: *Human motivation* (Fall 2007; Spring 2009, Spring 2011)

Psyc 480: *Research assistantships* (Fall 2007 – present)

Psyc 980: *Special problems in psychology* (indep. Study) (Fall 2008)

The University of Arizona

Psyc 360: *Social psychology* (Summer 2006, Fall 2005, Summer 2005)

Psyc 290: *Research methods* (Summer 2004, Summer 2003, Spring 2003)

The University of Colorado, Colorado Springs

Psyc 290: *Research methods laboratory section* (Spring 2002, Fall 2001, Spring 2001, Fall 2000)

Multiple guest lectures from 2001-present, in such classes as Introduction to Psychology, Psychology of Death and Loss, Psychology of Love and Spirituality, Human Sexuality, Introduction to Sociology, Evolutionary Psychology, Personality, Social Psychology, Human Development, and Memory.

SERVICE

Member, Editorial Board, Basic and Applied Social Psychology

Member, Editorial Board, Journal of Experimental Psychology: General

Ad Hoc Reviewer: Journal of Personality and Social Psychology (*Attitudes & Social Cognition; Interpersonal Relations & Group Processes; Personality Processes & Individual Differences*), Personality and Social Psychology Bulletin, Journal of Experimental Social Psychology, Journal of Experimental Psychology: General, Behavioral and Brain Sciences, European Journal of Social Psychology, British Journal of Social Psychology, Health Psychology, Evolutionary Psychology, Self & Identity, Personality and Individual Differences, Journal of Research in Personality, Cognition and Emotion, Political Psychology, Journal of Applied Social Psychology, Basic and Applied Social Psychology, and the National Science Foundation

Departmental Service (University of Kansas):

Master's thesis defense committee (Ali Imran)

Dissertation defense committee (Angela Bahns) (Spring 2011)

Reader on honors thesis (Maggie Searight) (Spring 2011)

Comprehensive exam committee (Owen Cox) (Summer 2011)

Master's defense committee (Matt Baldwin) (Spring 2011)

Master's defense committee, Chair (Lucas Keefer) (Spring 2011)

Open enrollment advising (Spring 2011)

Evaluator for the Psychology undergraduate conference (Spring 2011)

Dissertation defense committee (Amanda Sesko) (Summer 2011)

Honors thesis advisor (Ryan Folmsbee) (Fall 2011)

Honors thesis advisor (Hilary Schloemer) (Fall 2011)

Graduate admissions committee, Chair (Fall/Spring 2011/2012)

Summer fellowship committee (Summer 2011)

Brehm basic research in social psychology award committee (Spring 2011 to present)

Brehm grant usage committee (Spring 2011 to present)

Faculty Merit Review committee (Spring 2011)

Comprehensive Exam Committee (Amanda Sesko) (Fall 2010)

Independent Study advisor (Megan Arthur) (Fall 2010)

Master's thesis committee (Ali Imran) (Fall 2010)
Social program Summer Fellowships Committee (Fall 2010)
Social program Student Travel Awards Committee (Fall 2010-present)
Honors thesis advisor (Alex Taylor) (September 2010)
Dissertation defense committee (Tracey Cronin) (August 2010)
Master's proposal committee (Matt Baldwin) (August 2010)
Psychology recognition ceremony committee (May 2010)
Second reader on honor's thesis (Emily Meyer) (May 2010)
Committee for the 1st Annual Symposium for Undergraduate Psychology Research (May 2010)
Jack Brehm endowment fund committee (Spring 2010-present)
Social program student travel award committee (2009)
Master's defense committee (Daniel Sullivan) (2009)
Psychology recognition ceremony award committee (2009)
Dissertation defense committee (Stephen Reyson)
Graduate Admissions Committee (2007, 2008)
Honors Thesis Advisor (Joseph Tennant) (Fall 2008)
Comprehensive exam committee (I. Katzarska-Miller) (Summer 2008)
Master's defense committee (K. Pickett) (Spring 2008)
Contract committee (M. Canterbury) (Spring 2008)

University Service (University of Kansas)

Member of the Fall Faculty Colloquium hosted by the Hall Center for the Humanities
Faculty sponsor for the Lawrence Fruit Tree Project (Spring 2011 to present)
Member of the Behavioral Sciences General Research Fund Committee (March 2011)
C-CHANGE program, participating faculty
Invited talk at the "Commons" Honor's Course (Psyc 492) (Spring 2009)
Three invited talks at the Spencer Museum of Art
McNair Honor's Program mentor (Carrie Mendoza) (Spring 2009)
Member of the Behavioral Sciences General Research Fund Committee (March 2010)